



SOUTH AFRICAN TOURISM

Tender no SAT 135/19: Panel of Coaching providers.

Notes for Bid Clarification

“Please include a signed copy of the Addendum with the Bid submission”

Introduction

This Addendum with clarification notes serves to inform potential Tenderers of changes, amendments and/or clarifications made to the Bid documentation. The following queries and/or changes have been received from those that have collected documentation.

| Item | Description |
|------|---|
| 1 | <p><u>Query</u></p> <ul style="list-style-type: none"> • Is it a requirement to have a physical presence in these countries or can the successful bidder service these geographic areas via social media technologies? <p><u>Response</u></p> <ul style="list-style-type: none"> • To an extent there might be travelling needed by the coaches depending on where the assigned coachee is based. |
| 2 | <p><u>Query</u></p> <ul style="list-style-type: none"> • How many senior managers will be requiring coaching in SA Tourism? <p><u>Response</u></p> <ul style="list-style-type: none"> • 25. |
| 3 | <p><u>Query</u></p> <ul style="list-style-type: none"> • Where will the questions and answers be posted? <p><u>Response</u></p> <ul style="list-style-type: none"> • On SA Tourism's website https://www.southafrica.net/ql/en/corporate/page/tenders |
| 4 | <p><u>Query</u></p> <p>Kindly provide us with a breakdown in numbers of how many coachees are in Top Management as well as Senior Management as this will give us an indication on the coaching rate to use for the RFP?</p> <p><u>Response</u></p> <ul style="list-style-type: none"> • <u>25</u> |
| 5 | <p><u>Query</u></p> <ul style="list-style-type: none"> • What is the total number of coachees that are to receive coaching over the 3-year period?? <p><u>Response</u></p> |

| | |
|----|---|
| | <ul style="list-style-type: none"> We are not able to determine that at this stage, this will be on an as and when basis, to appointed panel. |
| 6 | <p><u>Query</u></p> <p>What percentage of the people to receive coaching are based Gauteng province - and what is the percentage split for the other regions?</p> <p><u>Response</u></p> <ul style="list-style-type: none"> We are not able to determine that at this stage, this will be on an as and when basis, to appointed panel. |
| 7 | <p><u>Query</u></p> <ul style="list-style-type: none"> How many sites do you have nationally (within South Africa) and internationally (outside South Africa)? <p><u>Response</u></p> <ul style="list-style-type: none"> One office in SA and 11 in other countries. |
| 8 | <p><u>Query</u></p> <ul style="list-style-type: none"> How many people will the bidder be catering per site both Nationally & Internationally? <p><u>Response</u></p> <ul style="list-style-type: none"> 25 |
| 9 | <p><u>Query</u></p> <ul style="list-style-type: none"> When will the project start after a bidder has been awarded? <p><u>Response</u></p> <ul style="list-style-type: none"> 01 April 2019 this depends on the tender and contract finalisation process |
| 10 | <p><u>Query</u></p> <ul style="list-style-type: none"> Besides the Training part what is the breakdown of the responsibilities between the Purchaser and Tenderer? <p><u>Response</u></p> <ul style="list-style-type: none"> Work will be briefed on an as and when basis to the bidders who will be part of the panel. |

Addendum received by the Tenderer and the contents thereof included in the Tender:

Signature(s)

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Date

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Name(s)

.....

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Capacity

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.....
(Name of organization)

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